

Bridge the gap
with our
professional
services
support team



Introducing Accountancy Advantage

From time to time, your clients may need **specialist financial advice** that you don't provide.

As an Accountancy Advantage member, you can obtain the advice from Shaw Gibbs – safely in the knowledge of our **non-poaching agreement** with you.

Accountancy Advantage is run exclusively by Shaw Gibbs **for smaller accountancy firms** throughout the UK. We are a full service accountancy, finance and business advisory firm based in Oxford.

By joining our Accountancy Advantage network you will:

- have **access to a free helpline*** – providing up to **20 minutes of our consultant's time (per topic**)** – helping you to help your clients
- be assured by our '**non-poaching agreement**' – your client will remain your client
- **benefit from our fee sharing scheme** for client work that is referred by you and completed by us
- choose if we work **directly or indirectly with your clients**
- benefit from **free membership** and be safe in the knowledge that you can leave the scheme at anytime
- have the opportunity to **network with our existing Accountancy Advantage members** and exchange ideas and knowledge with other like-minded professionals
- be able to take advantage of the **tailored seminars** on a variety of financial subjects to keep you up-to-date
- receive quarterly **e-bulletins and updates on the topics you want**

* Helpline open Monday-Friday 9am-5pm

** Further related questions leading to detailed investigation may result in a fee being applied, but this will **always** be stipulated and agreed with you from the outset

Extend your services and **ensure customer loyalty**

Your clients value you and remain loyal to you because – whatever their issue or problem – they believe you can help them.

From time to time, some of your clients may need financial advice in areas that you do not feel you have enough knowledge or experience – when that happens, you can use your Accountancy Advantage membership.

With Accountancy Advantage you can deliver all the services your clients need – reducing the risk of a client outgrowing you or needing to look elsewhere.

obtain
professional and
technical updates
at free regular
seminars

promote
Accountancy
Advantage
services with free
brochures with
your branding

be updated
with quarterly
e-newsletters and
e-alerts

engage us for
advice - with
expertise assured
you will also
save time

call our helpline
for fast advice





**Your route
to expertise
in a wide range
of services**

Corporate finance services

- ▶ Selling a business
- ▶ Buying a business
- ▶ Management buy out
- ▶ Management buy in
- ▶ Finance raising
- ▶ Capital & financial restructuring
- ▶ Business valuations
- ▶ Mergers & joint ventures
- ▶ Due diligence investigations

Specialist taxation

For businesses

- ▶ Tax-efficient company profit extraction
- ▶ Tax-efficient incorporation
- ▶ Restructuring of incorporated & unincorporated businesses
- ▶ Capital gains tax minimisation & deferral
- ▶ Tax efficient Management Incentive schemes
- ▶ Corporate investment opportunities
- ▶ Capital Allowances maximisation
- ▶ Share option schemes (including EMI)
- ▶ R & D tax credits and Patent Box
- ▶ Pensions & SIPP utilisation strategies
- ▶ Tax enquiries & investigations support
- ▶ Acquisitions/sales/buy-outs/ins
- ▶ Transfer pricing
- ▶ Property group tax structuring
- ▶ Offshore property structures

For individuals

- ▶ Main residence tax planning
- ▶ Inheritance tax planning
- ▶ Tax planning for expatriates & non-domiciles
- ▶ Taxation of trusts & deceased estates
- ▶ Self employment status preservation & defence
- ▶ Personal investment opportunities

Recovery and insolvency services

- ▶ Debt solutions for directors & individuals
- ▶ Advising & implementation of voluntary arrangements (corporate & personal)
- ▶ Acting as Liquidator (solvent & insolvent companies)
- ▶ Acting as Administrator of insolvent companies
- ▶ Acting as Trustee in bankruptcy
- ▶ Acting as Law of Property Act Receiver
- ▶ Acting for directors when faced with disqualification or recovery proceedings by Liquidators or Administrators
- ▶ Acting for bankrupt and family regarding matrimonial home
- ▶ Company turnaround
- ▶ Deceased insolvent estates
- ▶ Other issues relating to financial distress or debt

Financial services

For individuals

- ▶ Lifetime cash flow planning
- ▶ Pensions and retirement planning
- ▶ Investment strategies & tax advantaged investments
- ▶ Life & health insurance
- ▶ Estate planning
- ▶ Mortgages & equity release

For businesses

- ▶ Corporate pension planning
- ▶ Commercial property purchase via pensions
- ▶ Schemes advice on compulsory workplace pensions
- ▶ Shareholder protection
- ▶ Key person assurance
- ▶ Employee benefits
- ▶ Commercial mortgages

Specialist audit and assurance services

- ▶ Full statutory audits
- ▶ Specialist assignment audits: FCA; SRA; Estate Agents; Charity audits; and Grant audits
- ▶ Financial reporting technical support

Specialist business services

- ▶ Specialist VAT consultancy
- ▶ VAT technical support & health checks
- ▶ PAYE technical support & health checks
- ▶ HR technical support & healthchecks
- ▶ Payroll bureau
- ▶ Sage - installation, support, report writing & training
- ▶ Xero - installation, support, report writing & training
- ▶ Company Seretarial service
- ▶ IT services

Meet your team

Shaw Gibbs is a leading accountancy, financial services and business advisory practice, based in Oxford, with clients throughout the UK.

Our clients range from successful individuals and charities to SMEs, including owner managers, entrepreneurs and group companies (including foreign subsidiaries).

We are a vibrant organisation with a passion for business and finance. Investing in the latest technology and being up-to-date with current legislation and best practice enables us to meet our clients' needs in the best possible way.

Our teams of motivated and talented individuals develop sound financial solutions, communicate in 'plain English' and deliver in a pro-active way.

To find out more about us, simply visit www.shawgibbs.com/team



Lorna Watson



David Rickwood



Angela Caiger



Clive Everitt



Ed Gibson



Hannah Jevons



Leigh Smith



Peter O'Connell



Iain Ferrie



Matt Wistow

Reap the benefits of **Accountancy Advantage** membership

To discuss how you could benefit from joining or to request a copy of our terms & conditions contact our **Accountancy Advantage Partner**, Lorna Watson:

Call 01865 292200

Request a call back - email your details to advantage@shawgibbs.com





How to get in touch

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